## Gifford Health Care

# 2018 Annual Report Financials

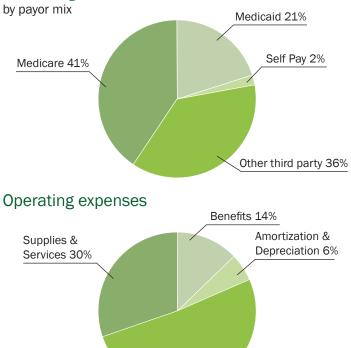
#### **Balance Sheet**

Balance Sheet		
Years ended September 30, 2017 & 2018	2018	2017
CURRENT ASSETS		
Cash and cash equivalents	1,309,804	2,597,166
Short-term investments	2,353,113	2,167,825
Patients accounts receivable, net	5,738,281	9,983,786
Estimated third-party settlements	1,119,012	539,373
Other receivables	123,423	155,506
Supplies	1,383,354	1,423,309
Prepaid expenses	1,835,819	1,842,885
Current portion of pledges receivable	267,780	383,838
Total current assets	14,130,586	19,093,688
ASSETS LIMITED AS TO USE		
Internally designated for capital acquisition	22,562,437	22,836,249
Held by trustee under indenture agreement	-	-
Long-term investments	9,728,714	9,102,634
Total assets limited to use	32,291,151	31,938,883
OTHER ASSETS		
Pledges receivable, excluding current portion	3,023	24,856
Other assets	4,829,713	4,525,547
Total other assets	4,832,736	4,550,403
PROPERTY AND EQUIPMENT, NET	50,508,557	53,443,851
PROPERTY AND EQUIPMENT, NET Total assets	50,508,557 101,763,030	
Total assets		109,026,825
Total assets CURRENT LIABILITIES	101,763,030	<b>109,026,825</b> 4,063,573
Total assets CURRENT LIABILITIES Accounts payable	<b>101,763,030</b> 3,689,976	<b>109,026,825</b> 4,063,573 7,779,031
Total assets CURRENT LIABILITIES Accounts payable Accrued expenses	<b>101,763,030</b> 3,689,976 6,060,044	<b>109,026,825</b> 4,063,573 7,779,031 319,554
Total assets CURRENT LIABILITIES Accounts payable Accrued expenses Estimated third-party payor settlements	<b>101,763,030</b> 3,689,976 6,060,044 483,553	<b>109,026,825</b> 4,063,573 7,779,031 319,554
Total assets CURRENT LIABILITIES Accounts payable Accrued expenses Estimated third-party payor settlements Current portion of long-term debt	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828	<b>109,026,825</b> 4,063,573 7,779,031 319,554 861,944
Total assets CURRENT LIABILITIES Accounts payable Accrued expenses Estimated third-party payor settlements Current portion of long-term debt Other	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294	<b>109,026,825</b> 4,063,573 7,779,031 319,554 861,944 108,194
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities         Deferred annuity, excluding current position	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities         Deferred annuity, excluding current position         Long-term debts, excluding current portion	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256
Total assetsCURRENT LIABILITIESAccounts payableAccrued expensesEstimated third-party payor settlementsCurrent portion of long-term debtOtherTotal current liabilitiesDeferred annuity, excluding current positionLong-term debts, excluding current portionInterest rate swap agreement	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065
Total assetsCURRENT LIABILITIESAccounts payableAccrued expensesEstimated third-party payor settlementsCurrent portion of long-term debtOtherOtherTotal current liabilitiesDeferred annuity, excluding current positionLong-term debts, excluding current portionInterest rate swap agreementLong-term deferred compensation	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities         Deferred annuity, excluding current position         Long-term debts, excluding current portion         Interest rate swap agreement         Long-term deferred compensation         Total liabilities	<b>101,763,030</b> 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities         Deferred annuity, excluding current position         Long-term debts, excluding current portion         Interest rate swap agreement         Long-term deferred compensation         Total liabilities         NET ASSETS	101,763,030 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232 47,772,060	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353 52,028,639
Total assets         CURRENT LIABILITIES         Accounts payable         Accrued expenses         Estimated third-party payor settlements         Current portion of long-term debt         Other         Total current liabilities         Deferred annuity, excluding current position         Long-term debts, excluding current portion         Interest rate swap agreement         Long-term deferred compensation         Total liabilities         NET ASSETS         Unrestricted	101,763,030 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232 47,772,060 51,591,208	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353 52,028,639 54,696,906
Total assetsCURRENT LIABILITIESAccounts payableAccrued expensesEstimated third-party payor settlementsCurrent portion of long-term debtOtherTotal current liabilitiesDeferred annuity, excluding current positionLong-term debts, excluding current portionInterest rate swap agreementLong-term deferred compensationTotal liabilitiesNET ASSETSUnrestrictedTemporary restricted	101,763,030 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232 47,772,060 51,591,208 816,272	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353 52,028,639 54,696,906 891,702
Total assetsCURRENT LIABILITIESAccounts payableAccrued expensesEstimated third-party payor settlementsCurrent portion of long-term debtOtherTotal current liabilitiesDeferred annuity, excluding current positionLong-term debts, excluding current portionInterest rate swap agreementLong-term deferred compensationTotal liabilitiesNET ASSETSUnrestrictedTemporary restrictedPermanently restricted	101,763,030 3,689,976 6,060,044 483,553 1,802,828 119,294 12,155,695 444,336 25,442,562 1,446,235 8,283,232 47,772,060 51,591,208 816,272 1,583,490 53,990,970	109,026,825 4,063,573 7,779,031 319,554 861,944 108,194 13,132,296 431,669 29,312,256 2,508,065 6,644,353 52,028,639 52,028,639 54,696,906 891,702 1,409,578

#### **Statement of Operations**

Versus and a Constant on 20, 0017, 9, 0010	0010	0047
Years ended September 30, 2017 & 2018	2018	2017
WHERE THE MONEY COMES FROM		
We billed for services to inpatients	30,174,405	33,302,739
We billed for services to outpatients	95,629,162	97,765,595
We had other operating revenue of	5,420,507	4,902,553
Total operating revenue	131,224,074	135,970,887
BECAUSE WE DID NOT RECEIVE FULL PAYMENT FOR AMOUNT BILLED	т	
From those unable to pay (charity care based on charges)	542,257	399,736
From Medicare and Medicaid	46,583,527	47,215,293
From other contracted payors	14,462,818	14,222,750
To allow for those patients who are unwilling to pay (bad debt)	2,606,283	3,396,674
Therefore we wrote off	64,194,885	65,234,453
OUR NET REVENUE WAS	67,029,189	70,736,434
WHERE THE MONEY GOES		
To pay our employees salaries and benefits	46,229,819	46,392,198
To purchase supplies and services	20,695,193	21,097,479
To allow for wear and tear on buildings and equipment	4,440,921	3,940,024
To pay for utilities	1,323,576	1,226,510
To pay for interest on our outstanding debt	1,193,981	810,233
OUR TOTAL EXPENSE WAS	73,883,490	73,466,444
THIS PROVIDES US AN OPERATING REVENUE OF	(6,854,301)	(2,730,010)

### Percentage of revenue



Salaries 50%